



Marc TOILLIER

CEO for TRANSITIONING COMPANIES

SUMMARY:

Managing Director with 20 years practice in turnarounds and developments, for companies in metallurgy, security and automation as well as related services, including performance optimisation and strategic positioning, always in fully European business environment.

EXPERIENCE

- CEO for Swiss ASCOM Group's affiliate in automation for tolling and parking systems (50M€)
- Managing Director of the security leader FICHET-BAUCHE for turnaround (300M€, 1500p.)
- CEO of ALUSUISSE-LONZA activities in France (300M€ in packaging, equipment, chemicals)
- Managing Director of SFRM in aluminium recycling (60M€, 120p.)
- IT Manager for ALUSUISSE subsidiaries in France
- Management consultant for PriceWaterhouseCoopers (ERP and MBO in equipment co)

MAJOR SKILLS

- Audit performance in operations, sales and services
- Cost reductions schemes and targets management
- Organisational changes implementation, including team building and quality management
- Strategic development and business planning

EDUCATION AND LANGUAGES

- Graduate of Ecole Supérieure de Commerce de Rouen-France
- M. B. A. HEC Montreal-Canada
- French, fluent in English and good in German

PROFESSIONAL BACKGROUND

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|---------------------------|---------------------|-------------|
| • ASCOM (Monetel) | Asnières,FR/Bern,CH | (1999-2007) |
| • FICHET-BAUCHE (Günebo) | Vélizy, FR | (1994-1998) |
| • ALUSUISSE-LONZA (Alcan) | Paris, FR | (1978-1993) |
| • COOPERS & LYBRAND (PWC) | Paris,FR | (1974-1978) |

OTHERS

- Previous activities in Security and Aluminium professional federal bodies.