



## Entrepreneurial Resources Group

Senior Executives \* Proven Results

### Jean-Christophe Fritsch

#### GENERAL MANAGER, OPERATIONS, INDUSTRIAL, PURCHASING

##### BACKGROUND SUMMARY:

**Senior Executive (MS Engineer+MBA), strong international background, with a broad track record in management and development (Small and Large Firms, in automotive and equipment goods sectors for global leaders)**




##### EXPERIENCE

- Current : MD France ERG EUROPE & Mission Director BORGWARNER TS (TO €1.5 Billion)
- Director Supply Base & Capacity Europe, HONEYWELL Garrett (TO \$1.2 Billion)
- Director Purchasing Europe, STEELCASE STRAFOR (TO €450 M)
- Director Human Resources Corporate and Group Quality, STEELCASE STRAFOR
- Director New Business Development, STEELCASE INC, USA (TO \$3.5 Billion)
- Director Industrial and Plant Manager, STEELCASE STRAFOR (div.TO €300 M)
- Manager/Senior Manager Corporate Production Planning & Marketing, RENAULT SA
- General Manager, Ets FRITSCH SA (35 people, TO +50% & tripling net results in 3 years)

##### KEY COMPETENCIES

- Business development and multi-cultural change management (strategy, processes, people)
- Results optimization : margin & profit, investments (large budgets) and business repositioning
- Structure and results improvements (P&L responsibility Plants, Operations & Purchasing, HR)
- Hand-on leader, with clients and results focus, entrepreneurial spirit

##### ACADEMICS AND LANGUAGES

- CEDEP INSEAD , MBA GM Program, Fontainebleau (1989)
- ISG 3rd cycle, Post Graduate BA, Institut Supérieur de Gestion de Paris (1980)
- ENIB, Graduate Master Engineer, Ecole Nationale d'Ingénieurs de Belfort (1978)
- Bilingual English , French , good German 

##### PROFESSIONAL BACKGROUND

- |  |   |              |
|--|---|--------------|
| • BORGWARNER TURBOS SYSTEMS<br>(5 contracts full time with ERG Europe) | Kirchheimbolanden, GER<br>and Oroszlany, HU | (2006-2008)  |
| • ERG EUROPE   | Paris, FR                                   | (since 2004) |
| • HONEYWELL GARRETT  | Brussels, BE                                | (2000-2001)  |
| • STEELCASE STRAFOR (Europe)   | Strasbourg, FR                              | (1990-2000)  |
| • Detached at STEELCASE INC  | Grand Rapids, MI, USA                       | (1993-1996)  |
| • RENAULT SA   | Boulogne Billancourt, FR                    | (1984-1990)  |
| • Ets FRITSCH SA, SME family Bus.                                      | Colmar, FR                                  | (1981-1984)  |

**NOTA:** Selected to present the results of one ERG/BWTS Business Case at the Private Equity Exchange annual Forum in November 2007. (<http://www.private-equity-exchange.com>)